

## TOP 10 SOLUTIONS HR/BENEFIT DEPARTMENTS

	CHALLENGES	SOLUTIONS
1	<ul> <li>MULTIPLE SYSTEMS/VENDORS</li> <li>Creates additional vendor management duties</li> <li>Creates duplication of information</li> </ul>	<ul> <li>ONE-STOP SHOP</li> <li>Enrollment, Billing, COBRA, FSA, Call Center</li> <li>Comprehensive benefits administration in one place, on one system, with one service team</li> </ul>
2	<ul> <li>PAPER ENROLLMENT</li> <li>Slow paper-based administrative processing</li> <li>Poor data integrity, Less effective reporting</li> </ul>	<ul> <li>ELECTRONIC ADMINISTRATION</li> <li>REAL TIME information available online</li> <li>Electronic (EDI) transmission of all information</li> </ul>
3	<ul> <li>Paper demands multiple points of data-entry in different systems leading to discrepancies</li> <li>Waiting for data entry creates lags</li> </ul>	<ul> <li>HIGH DATA INTEGRITY</li> <li>EDI ensures a single point of data entry</li> <li>Automated feeds eliminates lag</li> </ul>
4	<ul> <li>BILLING/RECONCILIATION</li> <li>CONFUSION</li> <li>Time consuming review of Carrier bills</li> <li>Multiple plans, locations, divisions, and eligibility rules cause confusion for HR</li> </ul>	<ul> <li>AUTOMATED AT OS1</li> <li>OS1 provides Clients with a single, concise billing statement</li> <li>Client cuts one check which OS1 distributes to vendors with eligibility back-up detail reporting</li> </ul>
5	<ul> <li>COMPLIANCE RISK</li> <li>Complex regulations and strict timelines put companies at risk of fines, liability</li> <li>Privacy issues with internal administration</li> </ul>	<ul> <li>COMPLIANT ADMINISTRATION</li> <li>Professional, automated administration</li> <li>Outsourced administration eliminates sensitive internal privacy concerns</li> </ul>
6	<ul> <li>LOW ROI FROM HR STAFF</li> <li>Paying HR/Benefits staff to perform lower skill administrative duties is a low ROI</li> </ul>	<ul> <li>OUTSOURCING AFFORDABILITY</li> <li>Specialized technology brings efficiency</li> <li>Outsourced professionals bring quality and dependability at a lower cost</li> </ul>
7	<ul> <li>HR TURNOVER</li> <li>Significant disruption to the administrative routine</li> <li>Much of the expertise walks out the door</li> </ul>	<ul> <li>CONTINUITY</li> <li>Valuable continuity to your administration</li> <li>No more suffering from absenteeism, leave, or employee turnover in HR</li> </ul>
8	<ul> <li>HR ADMINISTRIVIA</li> <li>HR consumed with task oriented projects</li> <li>Distracted from core objectives</li> </ul>	<ul> <li>FULL SERVICE SOLUTION</li> <li>HR becomes fully strategic</li> <li>Promotes focus on more productive strategic initiatives with greater ROI</li> </ul>
9	<ul> <li>EMPLOYEE ADMINISTRIVIA</li> <li>Claims, copays, network issues, open enrollment, eligibility rules, EOB's, etc.</li> </ul>	<ul> <li>EMPLOYEE SERVICE CENTER</li> <li>Personal assistance via Toll Free line</li> <li>Experts have employee info at their fingertips</li> </ul>
10	<ul> <li>SOFT COST, CAN'T BUDGET</li> <li>Difficult to quantify HR time spent</li> <li>Paper, printing, postage communication costs</li> </ul>	<ul> <li>HARD COST, CAN BUDGET</li> <li>Set price for a specific list of services - PEPM</li> <li>Easy to budget for costs based on headcount</li> </ul>